



The Beverly Gray Business Exchange Center is a comprehensive small business technical resource center that supports entrepreneurship and innovation for minority, women, and service-disabled veteran business owners in the City of Buffalo and Western New York region.

## OUR INSPIRATION

The Beverly Gray Business Exchange Center was established in honor of Beverly A. Gray, a dedicated community advocate, City Council Member and entrepreneur who envisioned Jefferson Avenue and Buffalo's Eastside as a hub for innovation and economic growth.

## OUR VISION

- > Grow entrepreneurship and community wealth on the Eastside of Buffalo
- > Create an inter-connected network of business assistance providers
- > Establish a platform of qualified Minority- and Women- owned suppliers for the City's anchor institutions

## Services to help businesses grow and succeed:

### 1 Startup & Launch Assistance

Connecting entrepreneurs and early-stage businesses to business planning education and advice, as well as pro-bono legal, accounting and professional services that will enable them to start and launch their business

### 2 M/WBE Certification Support

Guiding M/WBE businesses through the M/WBE certification application process to help better position them to do business with the City of Buffalo, Erie County, and the State of New York

### 3 Financing Assistance

Helping start-ups and operating businesses become aware of available funding options for their business and assisting them through packaging and submitting their application

### 4 Networking

Helping small businesses network with each other and meet other business service organizations through hosting events, as well as offering a networking space at the exchange

